



Business Plan of Action (First 90 Days)

Name:	Phone:
Email:	Mobile:

***** Complete and Give to sponsor and upline leadership within 48 hours ****

<u>Purpose</u>	<u>"Top Ten"</u>																						
<p>What is your purpose for working AdvoCare as a business? Identify financial disgust (i.e..Debt, more time with family, etc.).</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>What are you willing to sacrifice other than Faith, Family and your current profession, in order to make this business work?</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>Are you willing to follow AdvoCare's Success System found in the Impact Magazine?</p> <p style="text-align: center;">_____ Yes _____ No</p> <p>Are you willing to put your ego and pride aside and focus on following the Success Plan stated below for the next 90 days to achieve your 90 day financial goal?</p> <p style="text-align: center;">_____ Yes _____ No</p> <p>1st Goal – 30 days How much do you want to earn? \$ _____</p> <p>2nd Goal – 90 days How much do you want to earn? \$ _____</p>	<p>The Top TEN in your life that you have personal influence and credibility with is who <u>we</u> will present the facts of the AdvoCare business opportunity to.</p> <p>Characteristics of a <u>potentially productive</u> distributor:</p> <ol style="list-style-type: none"> Identifiable <u>disgust</u> with current life circumstances. Burning desire to overcome those circumstances. A teachable spirit & willing to work. A strong <u>work ethic</u>. A <u>financial</u> motive. A sense of <u>urgency</u> to act now. Some history of <u>success</u> in current or previous ventures. Character and <u>Integrity</u>. <hr/> <table border="0"> <thead> <tr> <th style="text-align: left;"><u>Name:</u></th> <th style="text-align: left;"><u>Phone Number:</u></th> </tr> </thead> <tbody> <tr><td>1) _____</td><td>(____) _____</td></tr> <tr><td>2) _____</td><td>(____) _____</td></tr> <tr><td>3) _____</td><td>(____) _____</td></tr> <tr><td>4) _____</td><td>(____) _____</td></tr> <tr><td>5) _____</td><td>(____) _____</td></tr> <tr><td>6) _____</td><td>(____) _____</td></tr> <tr><td>7) _____</td><td>(____) _____</td></tr> <tr><td>8) _____</td><td>(____) _____</td></tr> <tr><td>9) _____</td><td>(____) _____</td></tr> <tr><td>10) _____</td><td>(____) _____</td></tr> </tbody> </table>	<u>Name:</u>	<u>Phone Number:</u>	1) _____	(____) _____	2) _____	(____) _____	3) _____	(____) _____	4) _____	(____) _____	5) _____	(____) _____	6) _____	(____) _____	7) _____	(____) _____	8) _____	(____) _____	9) _____	(____) _____	10) _____	(____) _____
<u>Name:</u>	<u>Phone Number:</u>																						
1) _____	(____) _____																						
2) _____	(____) _____																						
3) _____	(____) _____																						
4) _____	(____) _____																						
5) _____	(____) _____																						
6) _____	(____) _____																						
7) _____	(____) _____																						
8) _____	(____) _____																						
9) _____	(____) _____																						
10) _____	(____) _____																						

The Business Plan is this simple:

Use your personal influence and credibility with your top ten people to introduce your sponsor, who will bring the knowledge and credibility of AdvoCare. Outside credibility is the most powerful tool you can use. This is done through 3-way calls and 2-on-1 presentations. This simple and proven success formula brings your contacts and the opportunity of AdvoCare together in a way that **we** can create business momentum RIGHT NOW for you!!!!

You Influence & Credibility w/ Top TEN	+	Sponsor Knowledge Credibility of AdvoCare	+	Who Do You Know? 3-way calls 2-on-1's Mixers	=	BUSINESS MOMENTUM
--	----------	---	----------	--	----------	------------------------------